- **1. Advertising regulations** (sports/entertainment; specialty retailers; WA wine producers; on-site premises licensees)
- **2. Anti-competition regulations** (that could be handled instead through FTC) (large retailers; on-premises licensees)
- 3. Tied House (separation of financial interests) restrictions
 - **a. Money's worth provisions / trade practices** (WA wine producers; WA brewers; independent wholesalers; specialty retailers)
 - b. Ownership interests related to producers and retailers (sports/entertainment; on-premises licensees; WA wine producers)
 - c. Return of damaged goods (larger retailers; independent wholesalers)

4. Price related controls

- **a. Uniform pricing** (WA wine producers; specialty retailers; on-premises licensees; independent wholesalers; consumer)
- Price posting and hold (on-premises licensees; most WA wine producers; specialty retailers; larger retailers; independent wholesalers; consumer)
- c. Mandatory minimum 10% price mark-up (larger retailers; WA wine producers; WA brewers; wholesalers association; independent wholesalers; consumer)
- **d. Prohibition on Quantity discounts** (larger retailers; on-premises licensees; specialty retailers; WA wine producers; WA brewer; independent wholesalers; consumer)
- **e. Delivered pricing requirement for distributors** (large retailer; specialty retailers; independent wholesalers)
- **f. COD requirement for retailers** (WA wine producers; large retailers; specialty retailers; on-premises licensees; WA brewer; independent wholesalers)

5. Three-Tier / General Licensing

- **a. Mandatory use of distributors** (WA wine producers; WA brewers; large retailers; specialty retailers; CA wineries)
- **b. Provisions in 2SSB 6823** (required by the legislation for the Task Force to examine)
 - Self-distribution (out-of-state) (WA wine producers; large retailers; specialty retailers; CA wineries)
 - Controls for tracking (for tax purposes)
- **c.** Foreign import distribution regulations (specialty retailers)
- d. Prohibition on retail to retail distribution (larger retailer)

Page 1 of 2

- **e. Prohibition on sampling in grocery stores** (WA wine producers; large retailers) (and on-premise sampling CA wine producers)
- **f. Product placement in grocery stores -** No current regulation about where a product is placed. There is a suggestion that perhaps there should be. (prevention/treatment)
- **g. Prohibition on central warehousing** (larger retailers; WA brewers; CA wineries; independent wholesalers)

6. Regulatory strategy / emphasis

- a. Criteria for considerations in developing regulations (WA wine producers; WA brewer; specialty retailers; on-premises licensees; CA wineries; independent wholesalers; large retailers; consumer; wholesalers association; WA brewer; prevention/treatment)
- **b.** Criteria for interpretation of regulations (other brewer; WA wine producers; specialty retailers; large retailers; on-premises licensees)
- **c. Priority of enforcement resources** (independent wholesalers; specialty retailers; WA wine producers; on-premises licensees)
- **d. Enforcement resources** (lack thereof) (prevention treatment; independent wholesalers; specialty retailers; WA wine producers)
- **e. Abundance of paperwork** (WA wine producers; legislative staff; independent wholesalers)
- **f. Impact measures** (lack thereof) (LCB; prevention/treatment; consumer; CA wineries)
- **g.** General regulation complexity, language and relevancy (WA wine producers; large retailers; specialty retailers; legislator; legislative staff)

7. LCB role / focus

- **a.** Rules for LCB retailing (not the same as other retailers) (WA wine producers; legislator; WA brewers)
- b. LCB in competition with beer and wine sales (specialty retailers; large retailers)
- **c. Dual nature of LCB** (enforcement/control and retail/promotion)
- **d.** Role of LCB in supporting state economic development (LCB; WA wine producers; specialty retailers)